

# SD5906

# Globalization

# COMMUNICATIONS

School of Design  
The Polytechnic University of Hong Kong

**IMPORTANT**

Please sit with the members  
of your final group project

# Format of Today's Presentation

1. We are going to examine a common **COMMUNICATIONS MODEL**
2. We are going to examine a common **ORGANIZATIONAL MODEL**
3. We are going to examine a common **INNOVATION MODEL**

# A Common Communications Model

# Bavelas & Leavitt

- In **1950**, Alex Bavelas and Harold Leavitt defined a small set of Communication Models that we still use today (<https://bit.ly/2U22E9a>)
- In the experiment, people were asked to design information networks with 4 and 5 persons.
- The resulting Communications Models were then documented and analyzed to help us understand their strengths & weaknesses, and also where they might be best applied to different situations.

# Leavitt's Communication Models



Wheel



Chain



Circle



Network



<https://managementmania.com/en/communication-patterns>

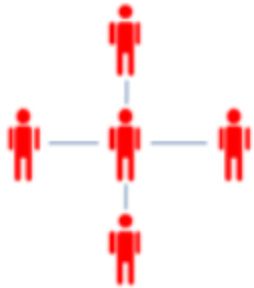
# Wheel



Wheel

In a wheel, all messages flow through one person at the centre.

**What are the advantages of this model?**



**What are its disadvantages of this model?**

# Chain



Chain

In a chain, information flows from one person to one or two others.

**What are the advantages of this model?**



**What are its disadvantages of this model?**



# Circle



Circle

In a circle, information flows from one person to two other people.

**What are the advantages of this model?**



**What are its disadvantages of this model?**

# Network



Network

In a network, information flows from one person to everyone else.

**What are the advantages of this model?**



**What are its disadvantages of this model?**

# Leavitt's Models – Summary of Features

		Wheel	Chain	Circle	Network
<b>Information</b>	Speed	H	L	L	M
	Accuracy	H	M	L	M
	Convergence	H	M	L	L
	Noise	H	L	M	H
	Fragility	H	H	L	L
		Wheel	Chain	Circle	Network
<b>Politics</b>	Satisfaction	L	L	H	H
	Direction	H	H	L	L
	<b>LOW</b>	L			
	<b>MEDIUM</b>	M			
	<b>HIGH</b>	H			

<https://www.slideshare.net/divyebokdia/communication-structure-in-a-group-divye-bokdia>

# A Common Organizational Model

# Kaplan & Norton

- In **1992**, Kaplan & Norton published an article in the Harvard Business Review explaining a powerful new idea: The Balanced Scorecard. The article (<https://bit.ly/1VHTGso>) was followed up with a book in **1996** (ISBN: 9780875846514).
- The Balanced Scorecard puts into practice an old management axiom:

***“You can’t improve what you don’t measure”.***

# The Balanced Scorecard: Layers (Simplified)



# Balanced Scorecard: **Managing Uncertainty**

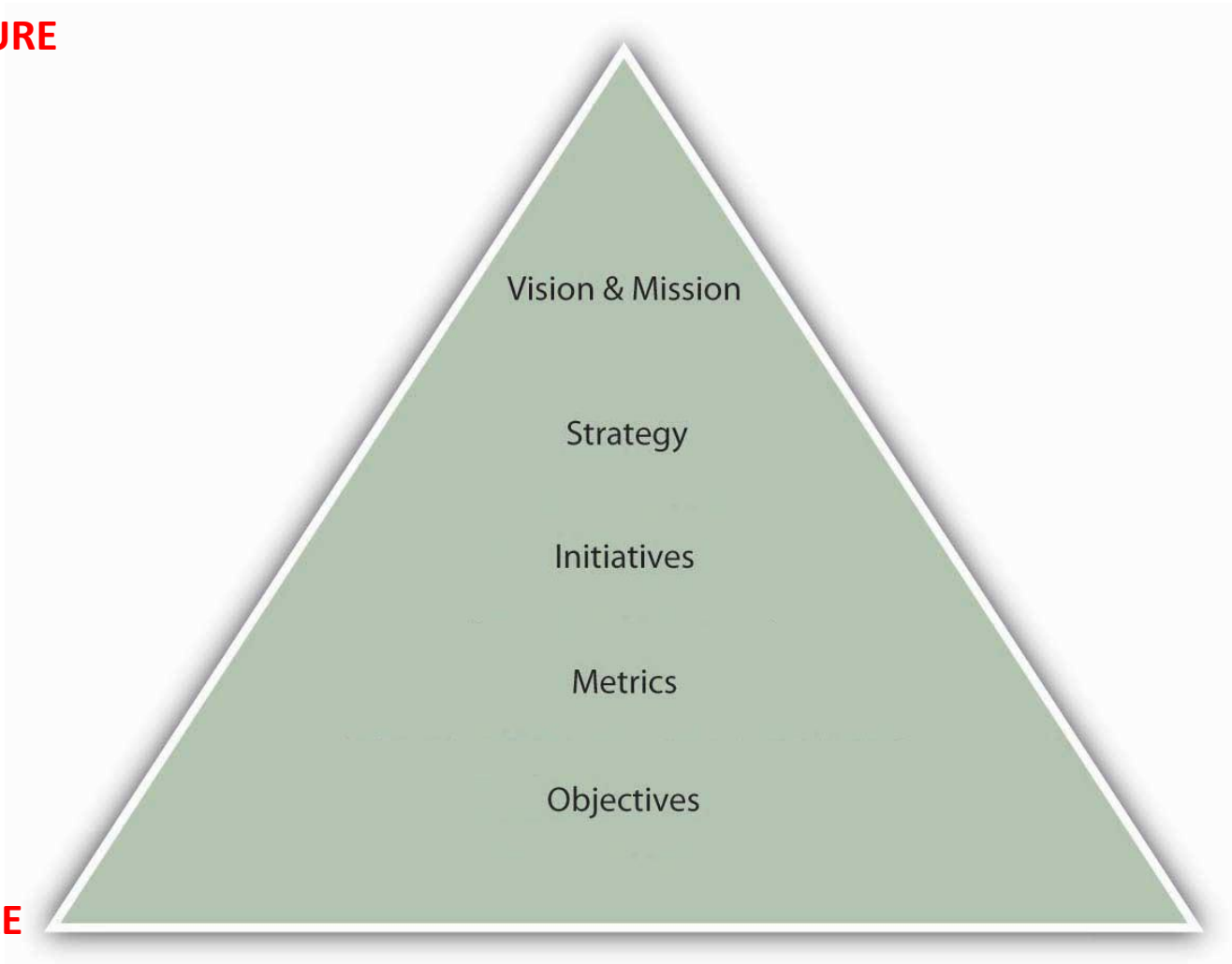


# Balanced Scorecard: **Managing Organization**

**NO STRUCTURE**



**STRUCTURE**





# Balanced Scorecard: **Managing Emergence**

**NO STRUCTURE**

**UNCLEAR**

**RISKY**



**STRUCTURE**

**CLEAR**

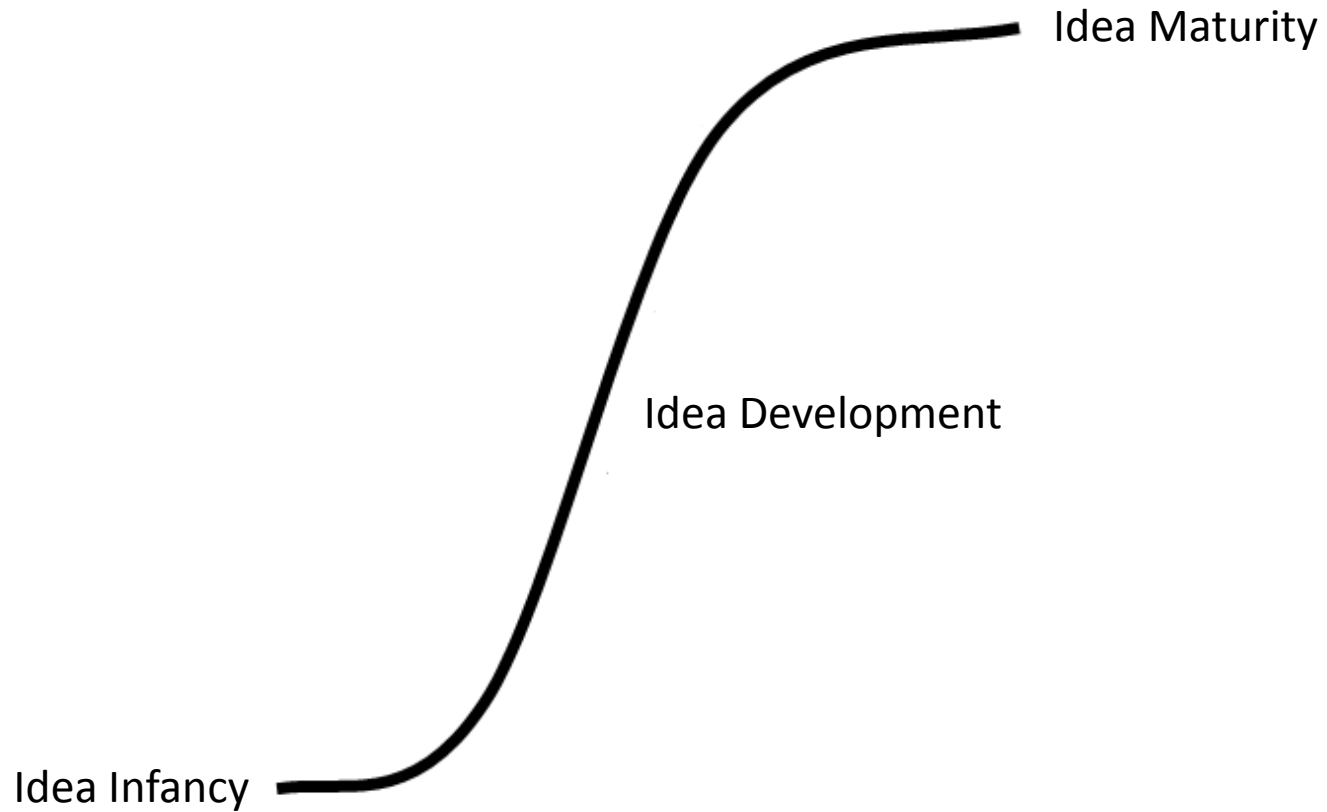
**SAFE**

# A Common Innovation Model

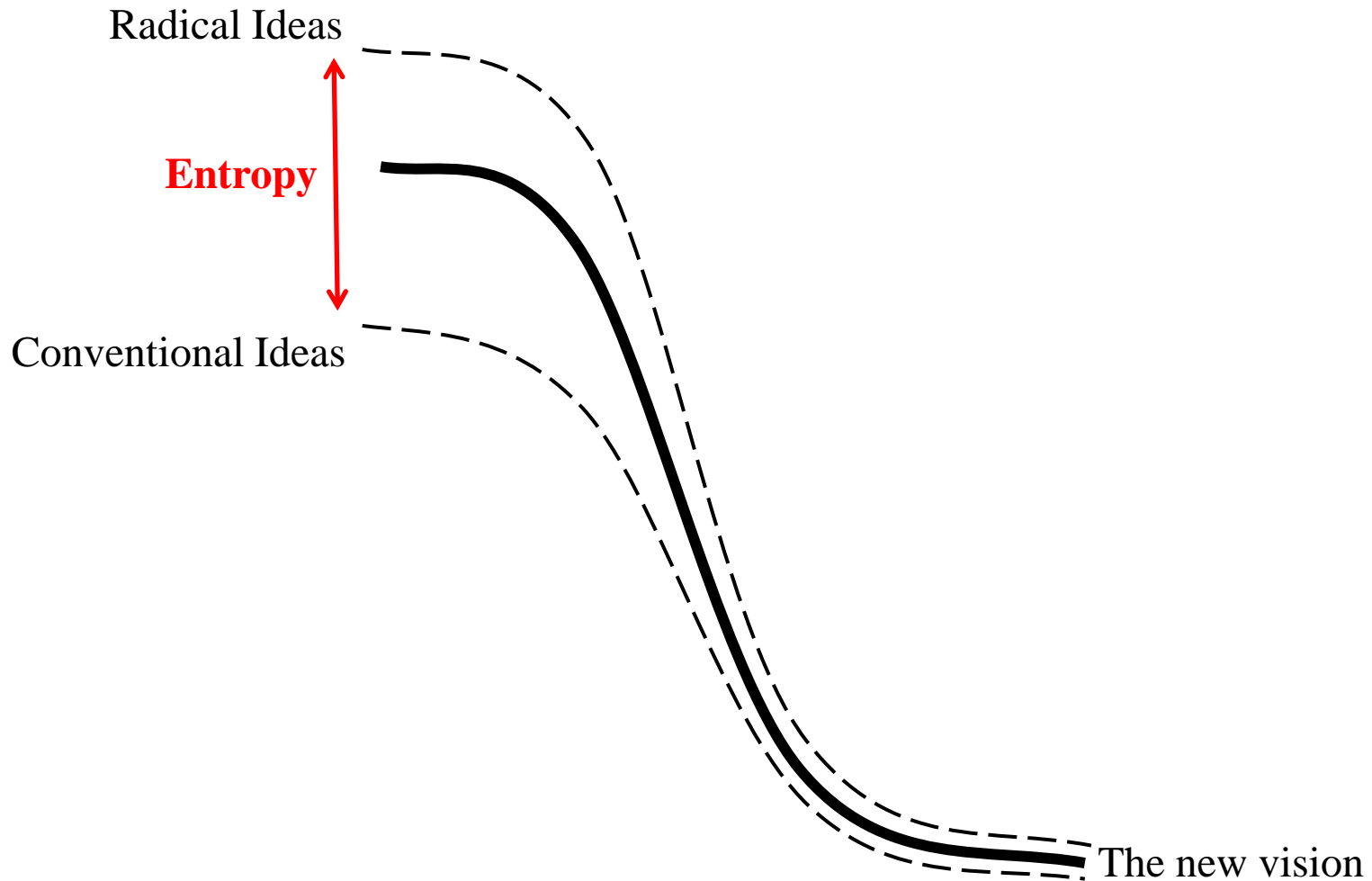
# Rogers

- In 1962, Everett Rogers published a book about something he called the Diffusion of Innovations curve (<https://amzn.to/2Kq1nof>).
- In the book, Rogers described how new ideas move from the fringe to the center of society, gaining more and more adoption as time passes.
- The Diffusion of Innovation curve is actually an application of the Normal, Gaussian or Bell Curve.

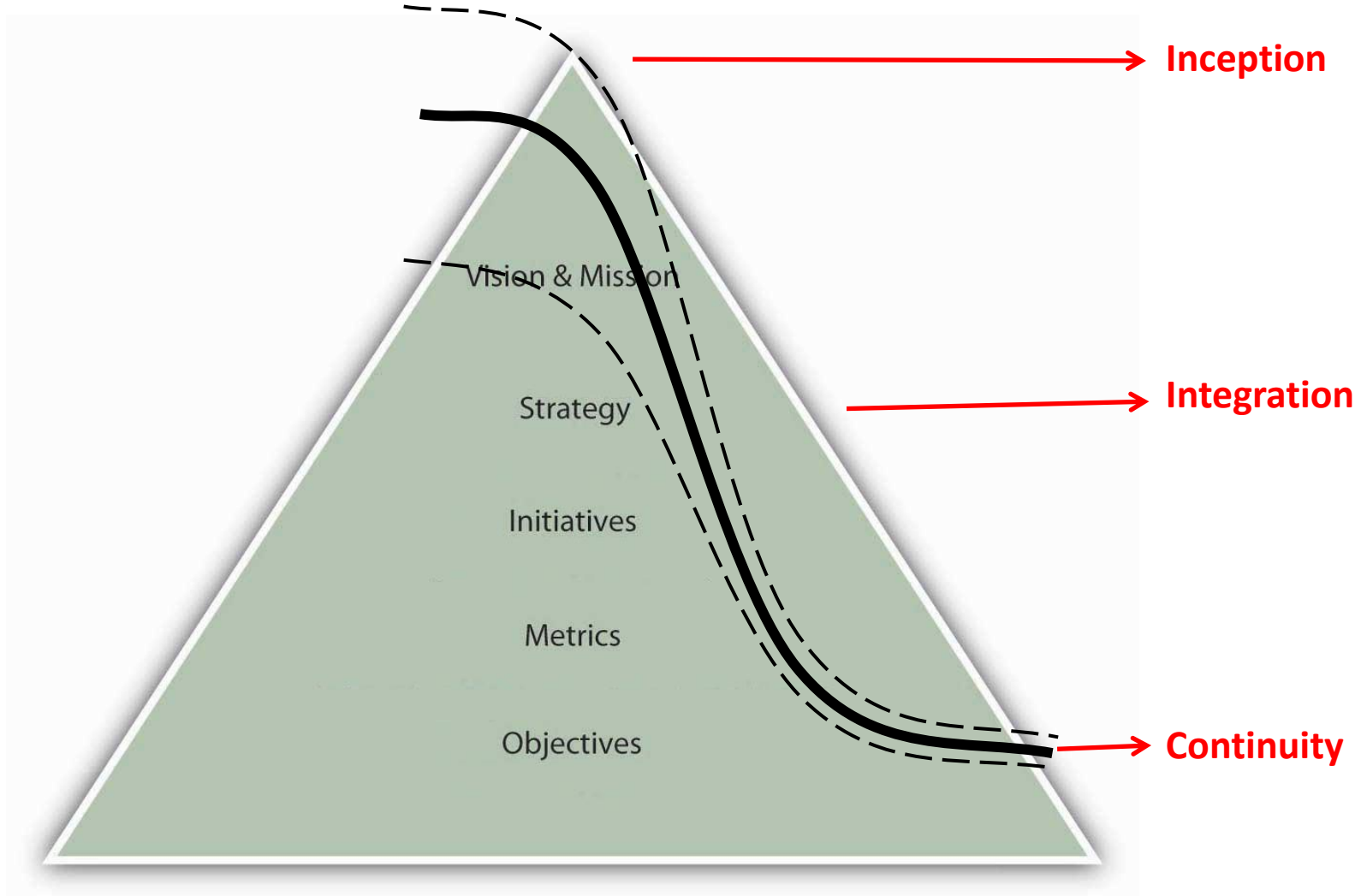
# The Diffusion of Innovations Curve



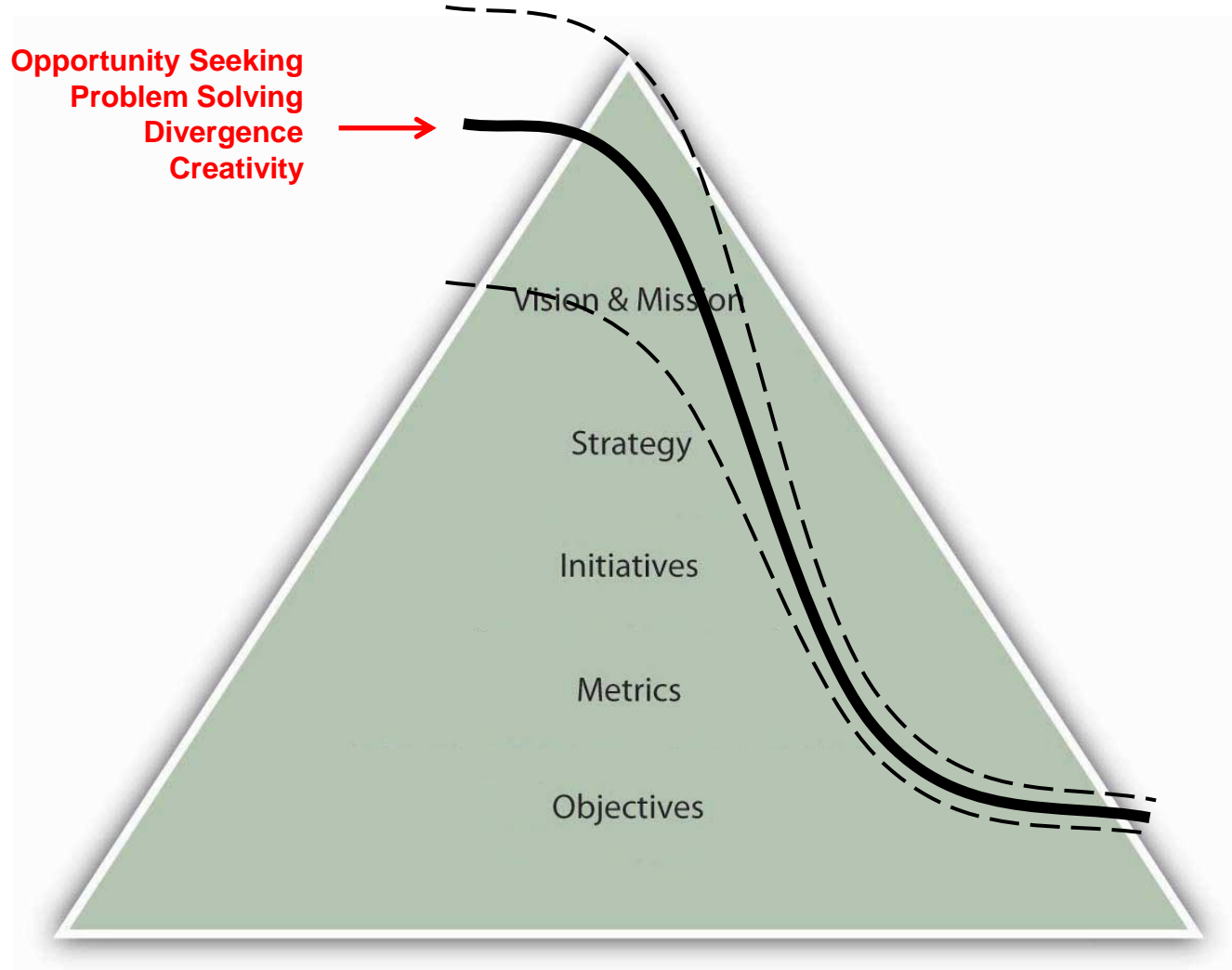
# To Apply It Here, We Must First Invert It



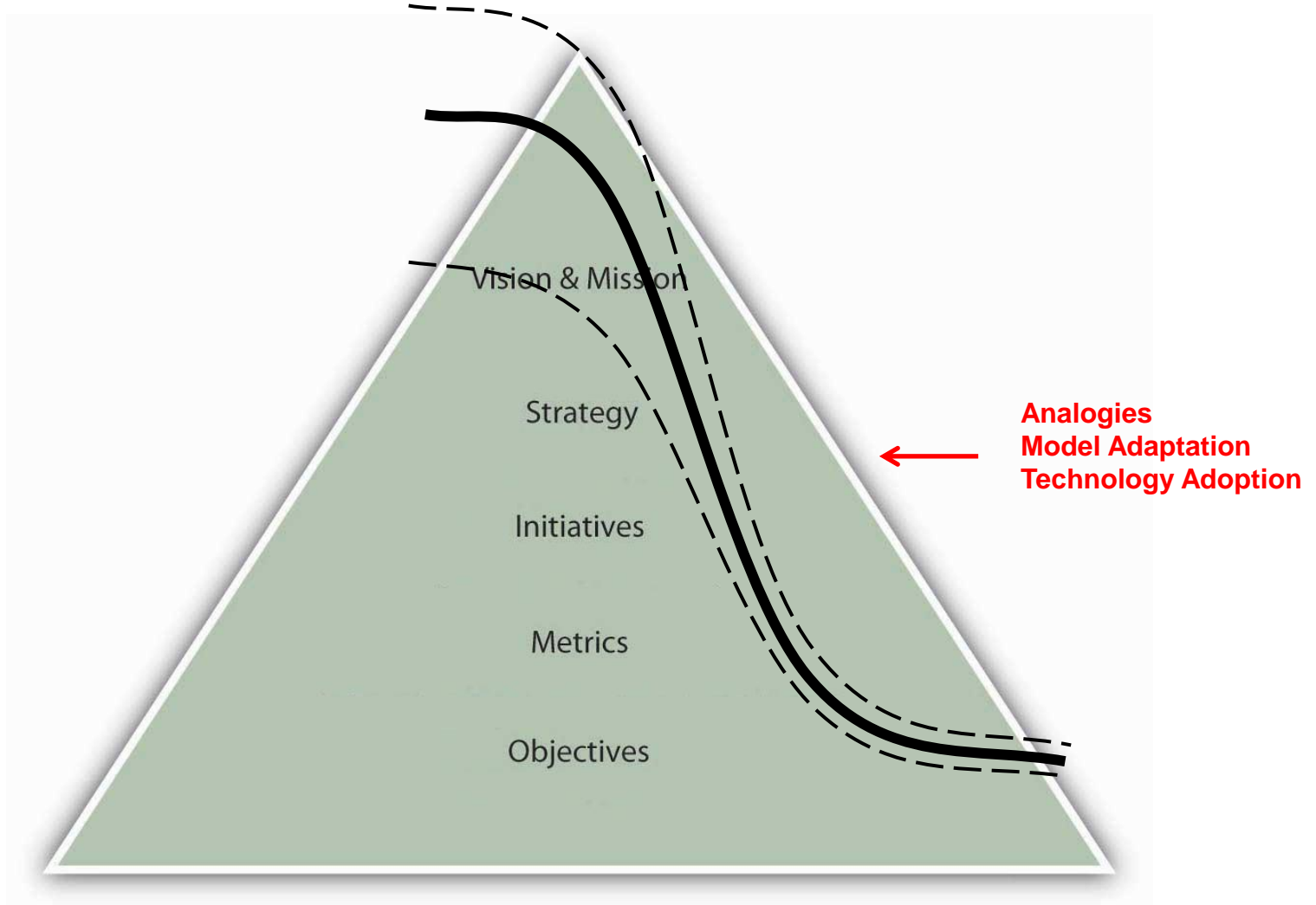
# Now, We Can Apply It



# What To Do When In: **Inception**

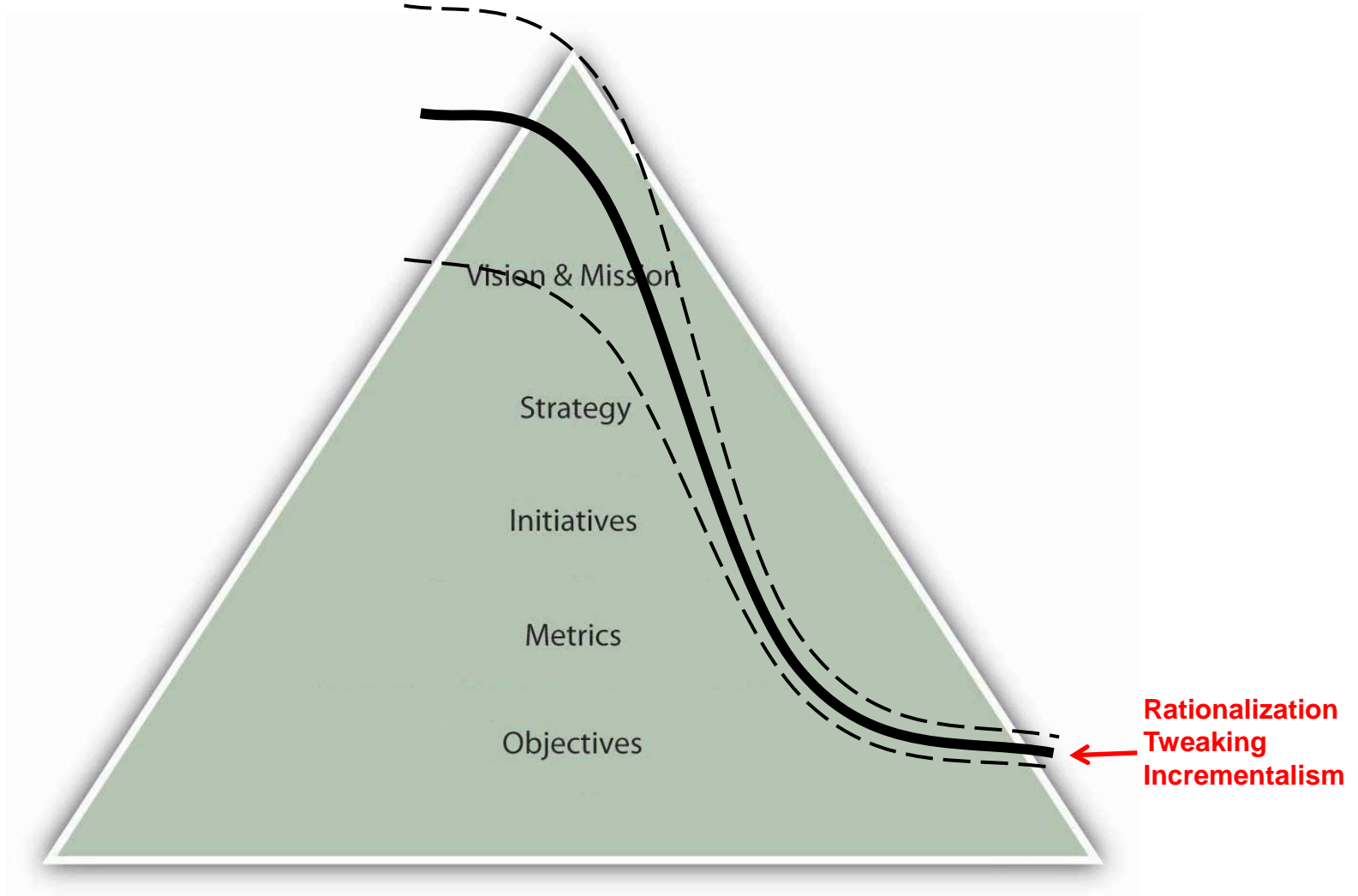


# What To Do When In: **Integration**





# What To Do When In: **Continuity**



# APPLICATION

# So, Why Do We Have Organizations?

- Organizations are basically problem-solving machines
- Great Organizations break problems down into steps
- Great Organizations execute along identified layers:
  - Vision & Mission
  - Strategy
  - Initiatives
  - Metrics
  - Objectives

# A Thought Experiment

## **Activity for Next Week:**

Now that you know the Diffusion of Innovations Curve, The Balanced Scorecard and our Communication Models, how would you apply them to your FYP as it moves through a proposed 3 year lifespan, from **Inception** to **Consolidation** and then on towards **Optimization**?

# Questions?

Thank You