



Berkeley Breakfast Roundtable

**BLOCKCHAIN IN THE REAL WORLD**

Keynote by: Professor Graham Leach

HONG KONG

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# Professor Graham Leach



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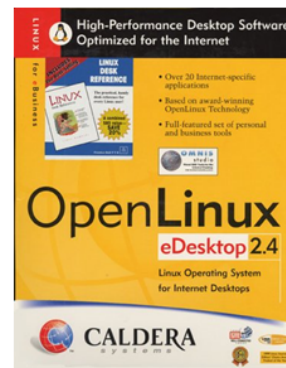
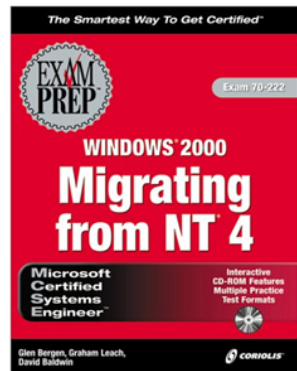
**Blockchain Curriculum Lead, School of Design, HK-POLYU**  
**Candidate, Oxford Blockchain Strategy Programme**  
**Business Strategy Lead, SingularityNET ICO**  
**Advisor to 20+ Blockchain Projects**

# Career / Publications / Qualifications

## Experience:

ASEC  
AstenJohnson  
Bayer  
Caldera  
Compelite  
Decisionomics  
Different Products  
Difuon  
Human Potential  
IBM  
Key-In Data Solutions  
Manpower  
Microsoft  
Neureal  
Purple Squirrel  
SingularityNet  
Talent2  
Team Building Asia

## Major Publications:



## Academic Achievements:

B.A., Concordia University, History & Computer Science  
MBA, University of British Columbia, Strategic Management  
MBA, University of Liverpool, Innovation & Entrepreneurship

## Professional Qualifications:

Microsoft Certified Systems Engineer  
Microsoft Certified Professional  
Microsoft Certified Trainer

# Media / Contact Details



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# My Blockchain Opinion 372 Days Ago

## When to Use Blockchain

Blockchain is a good tool for certain situations, such as when there is:

- A need for fidelity, security and complexity, with the ability to get information out simply and easily.
- A need to maintain Identity, History and State in a way that is resilient, highly available and hard to fake.
- A need to inexpensively manage a dispersed, active and highly fractured information space that exists “in the wild”.

# **BLOCKCHAIN IN THE REAL WORLD**

## **- THE PROMISES -**

# Typically Cited Blockchain Benefits

- 1. Transparency**
- 2. Immutability**
- 3. Control**
- 4. Speed**
- 5. Cost**

<https://www.fool.com/investing/2017/12/11/5-big-advantages-of-blockchain-and-1-reason-to-be.aspx>

# **BLOCKCHAIN IN THE REAL WORLD**

**- THE REALITY -**



# PURITY / HYPE / RETROFIT

Recently I performed a Segment Analysis of the Blockchain Ecosystem for an International STO Consultancy headquartered in Canada. I concluded that Blockchain projects fall into three basic types:

- “Pure” Blockchain Projects
- “Hype” Blockchain Projects
- “Retrofit” Blockchain Projects

# Pure Blockchain Projects

1. “Pure” Projects tend to be focused on building out the technology itself, or little gimmicks that can be made from existing building blocks with little or no need for real world input.
2. This includes various chains, exchanges, token types, crypto-collectables, derivatives, services and so on.
3. These are VERY innovative and exciting projects, but they may not achieve widespread diffusion into the real world for another 10 or even 20 more years.

# Example “Pure” Project



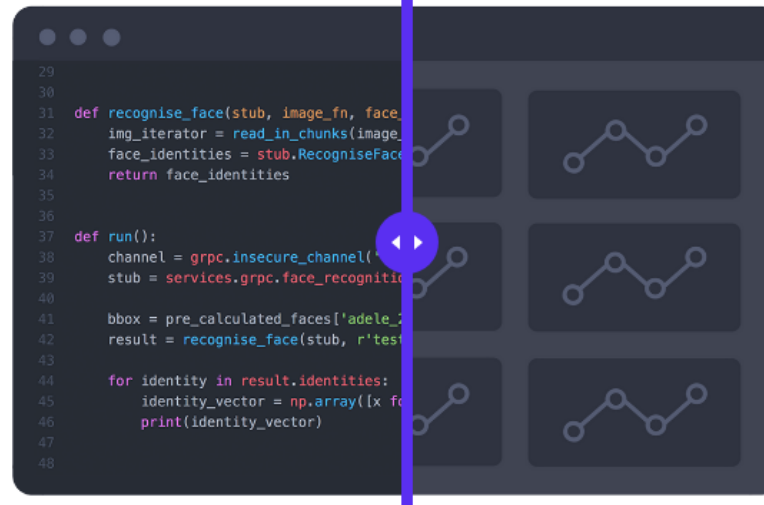
## Open AI For All

SingularityNET is a full-stack AI solution powered by a decentralized protocol.

We gathered the leading minds in machine learning and blockchain to democratize access to AI technology. Now anyone can take advantage of a global network of AI algorithms, services, and agents.

### AI Research and Services

SingularityNET AI services are based on extensive scientific research. View our [research initiatives](#) to discover what we are currently working on.



### Decentralized Marketplace

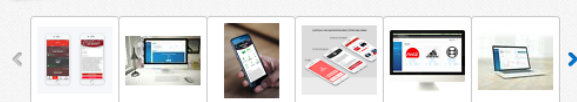
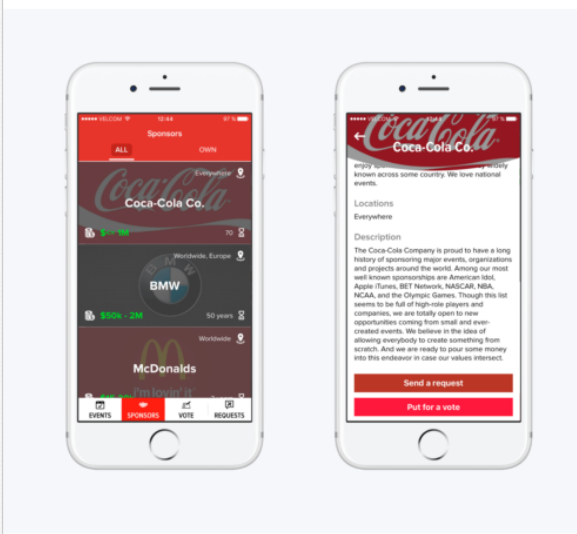
SingularityNET is a decentralized marketplace for AI services. Visit our [SingularityNET Beta Marketplace](#) to view our current offering.

# Hype Blockchain Projects

1. “Hype” Projects tend to focus on the money-making side of Blockchain rather than the generation of any kind of Social Utility. This opens the project to accusations of fraud, and taints the people involved.
2. This includes various chains, exchanges, token types, crypto-collectables, derivatives, services and so on.
3. These projects are harming the image of Blockchain as a useful technology and slowing its adoption.

# Example “Hype” Project





### SponSY Blockchain Project For Sale (mobile app, web app, MVP developed)

Condition: --  
“Project’s website: [www.sponSY.org](http://www.sponSY.org)”

Time left: 2d 23h Saturday, 12:11AM


Starting bid: **US \$60,000.00** [ 0 bids ]  
Approximately HKD 470,806.10

Enter US \$60,000.00 or more

Best Offer:   
[Add to watch list](#)






Longtime member

44 watchers

 Pay as little as **\$59,970.00** [ [Show me how](#) ]

Shipping: May not ship to Hong Kong - Read item description or [contact seller](#) for shipping options. | [See details](#)  
Item location: New York, New York, United States  
Ships to: United States

Delivery: Varies

Payments:     

Returns: Seller does not accept returns

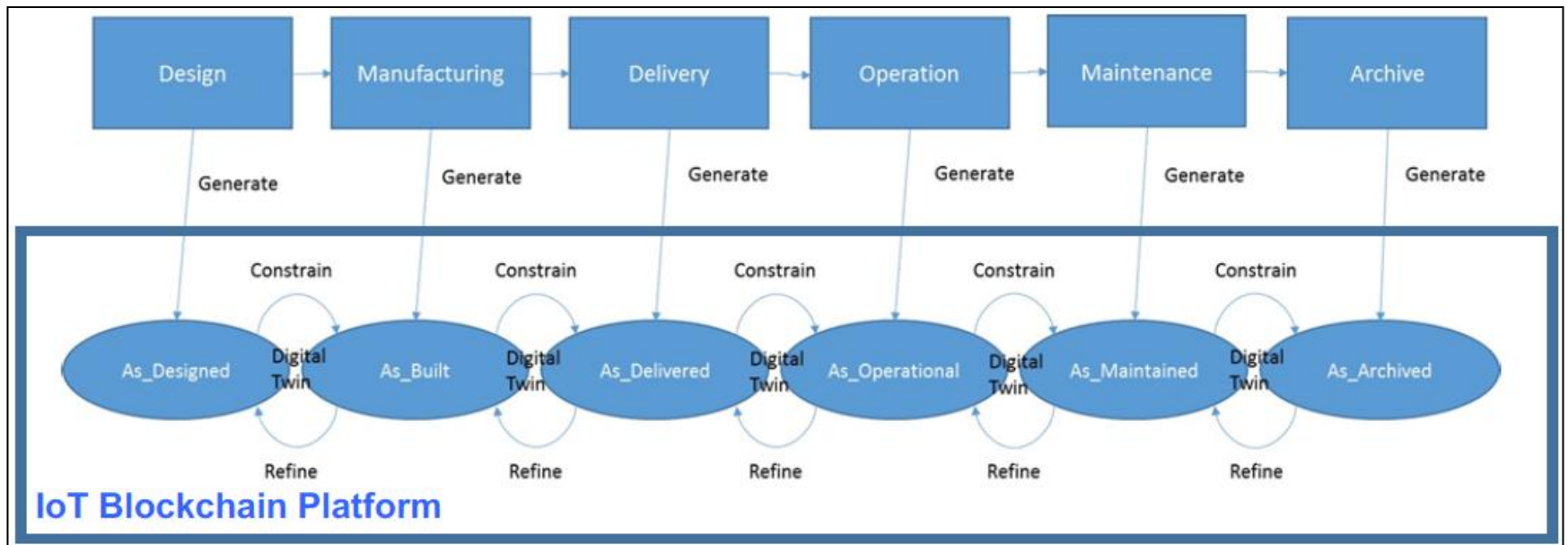
Coverage: Read item description or contact seller for details. [See all details](#)  
(Not eligible for eBay purchase protection programs)

<https://www.ebay.com/itm/SponSY-Blockchain-Project-For-Sale-mobile-app-web-app-MVP-developed/264246407460>

# Retrofit Blockchain Projects

1. “Retrofit” Projects tend to be conducted by going concerns who are seeking to use the technology to achieve The Promises we mentioned earlier, and stay competitive.
2. A wide range of small-scale projects have been attempted, but in a “walled garden” kind of way.
3. The problem with going that way is that economies of scale are never achieved, so getting a significant “bang for the buck” is hard to do.

# Example “Retrofit” Project



<https://readwrite.com/2018/07/18/5-real-life-blockchain-implementations-outside-of-cryptocurrency/>

# **BLOCKCHAIN IN THE REAL WORLD**

**- SOME SUGGESTIONS -**



# What Might Help The Situation

- A. Government can step in to help subsidize adoption of Blockchain standards to prevent “standard wars”.
- B. Industry Federations can step forward to create standards that promote Blockchain interoperability.
- C. Consultants can help Blockchain by stepping in and making it more legal, legitimate and professional.
- D. Customers can help out by prioritizing to industry where they want Blockchain implemented most.

# **BLOCKCHAIN IN THE REAL WORLD**

**- SOURCES & RESOURCES -**

# 10 (Potential) Real World Applications

1. LVMH Provenance Blockchain (<https://yhoo.it/2JEVfff>)
2. Maersk Blockchain Shunned (<https://bit.ly/2VgYXxm>)
3. EverID Blockchain & Syrian Aid (<https://bit.ly/2qqeFZv>)
4. Blockchain's Impact on Logistics (<https://bit.ly/2FAKaa6>)
5. Blockchain Protecting Food Safety (<https://bit.ly/2UW005n>)
6. Blockchain Outing Fake Medicine (<https://bit.ly/2WrRTOp>)
7. Blockchain Reconciling Healthcare (<https://bit.ly/2uwKMlk>)
8. Blockchain and Automotive Industry (<https://bit.ly/2FwwpJh>)
9. Blockchain and Seafood Provenance (<https://bit.ly/2OuaaaX>)

# QUESTIONS?

**THANK YOU**